

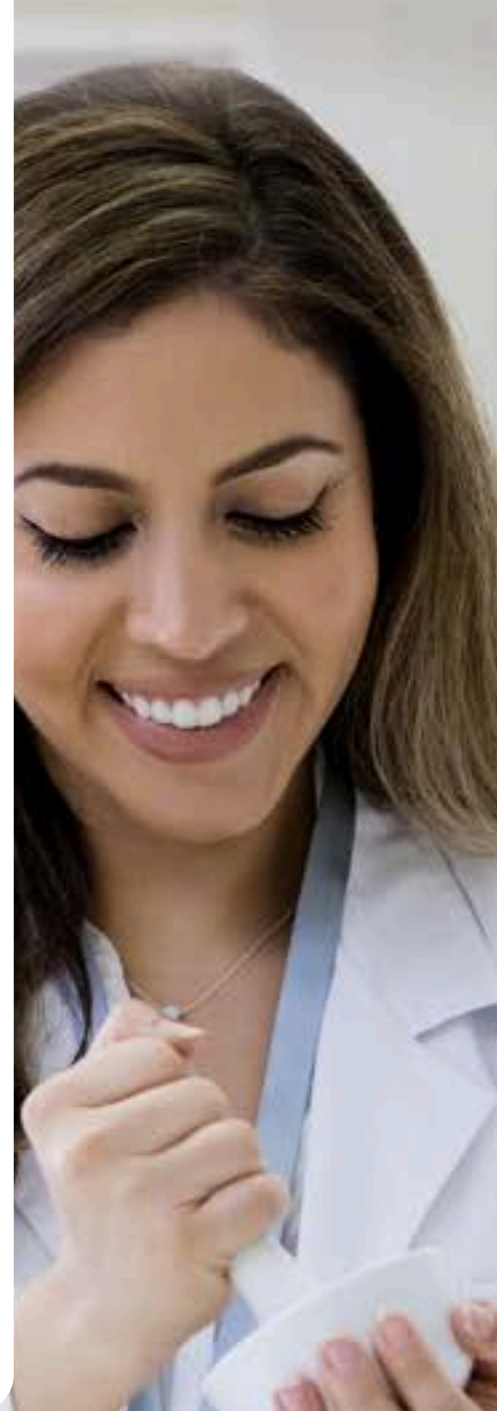


The
NCPA
Foundation

Established in 1953 in honor of John W. Dargavel

ANNUAL REPORT

[FY24](#)



Prepared by

[Sonja Pagniano](#)

Prepared by

[Stephanie Vichness](#)

www.ncpafoundation.org

Our Organization

The NCPA Foundation is a nonprofit, philanthropic 501(c)(3) organization established in 1953. The foundation has earned [Charity Navigator's four-star rating](#) and [Candid's Platinum Transparency seal](#). We are committed to helping donors become more strategic and effective with every dollar invested to support independent community pharmacy.



Vision

Our vision for the future is to elevate the practice of independent community pharmacy. Our programs include those that help develop the future leaders and entrepreneurs of the community pharmacy profession.

Mission

The NCPA Foundation's mission is to improve community-based health care access by supporting efforts that promote the sustainability and growth of independent community pharmacists, the most accessible health care provider, through scholarships, grants, and ownership development.

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Letter from NCPA Foundation Leadership



A Letter from the Board President

As I reflect on this past year, I am optimistic for the future of the NCPA Foundation. We have a new, dynamic executive director who will spearhead new foundation ventures so we can assist more current and future independent pharmacists. With independent community pharmacies around the country closing their doors almost daily, I know we will have an impact on the future of the profession.

This past year the foundation provided 14 disaster relief grants to independent community pharmacists affected by severe storms in Oklahoma, flooding in Florida, riots in Philadelphia, and wildfires in Hawaii to name a few.

We awarded over \$70,000 in scholarships to over 30 deserving students who are the future of independent pharmacy. The foundation also recognized individuals who champion the profession with the work they have done to move independent community pharmacy forward.

In the coming year, we hope to be able to provide more scholarships and reach out to more independent community pharmacists who need a disaster relief grant.

I invite you to invest in the future of independent community pharmacy today.

Best,

Jerry Shapiro, PharmD
NCPA Foundation president

NCPA Foundation Board of Trustees

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Gerald Shapiro, PharmD
Retired, Los Angeles, California

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Blake Pharmacy, Inc., West Union, Ohio

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Poole's Pharmacy, Marietta, Georgia

Board Member Emeritus

James R. Rankin, PD
Indialantic, Florida

Board Member Emeritus

Charlie West, PD
Little Rock, Arkansas

Legacy Society Members

Prior to 2024, the NCPA Foundation recognized individuals who had contributed a major gift to the NCPA Foundation of \$10,000 or more, or who have remembered the NCPA Foundation in their will, estate planning, or financial planning through a bequest or other charitable deferred gift options. These individuals were named as members of the Legacy Society:

Ed Berg

C. Robert Blake, PD

Donnie Calhoun, BPharm, RPh

David Elm, PhD

Holly W. Henry, PD and Mike Henry, RPh

Sharlea Leatherwood, PD and Gary Leatherwood

Forrest "Woody" Pack, PD

Nancy Pruitt

James Rankin, PD

Betty Schutte

John Schutte

Andrew Stout

Tony Welder, RPh

Charlie West, PD

Richie Ray

Starting in 2024, NCPA Foundation will recognize the generous philanthropists who support our organization each year with new giving societies. Recognition at these levels is based on cumulative giving to any fund during one calendar year. The Legacy Society will now be known as "The 1953 Legacy Society", named for the Foundation's founding to recognize those who have made provisions for the NCPA Foundation through irrevocable or revocable planned gifts, including life-income gifts and bequests. Donors who make annual gifts of \$5,000 or above will be part of our "Leadership Circle". Learn more on our website.

Major Philanthropic Partners

Supporting the NCPA Foundation shows your organization's commitment to independent pharmacy and provides high-profile recognition that distinguishes you as a leader for independent community pharmacy. It is an excellent way to increase your organization's philanthropy, visibility, and brand impact among current and future independent pharmacy owners. Special thanks to the following major philanthropic partners for their contributions:



Financials

Our fiscal year is from July 1 to June 30. The following is an overview from our 2022 990, from July 1, 2022 to June 30, 2023:

Revenue



\$228,378

Expenses



\$373,841

Net Assets



\$4,492,519

Investment Income



\$90,376

Grants Paid



\$137,504

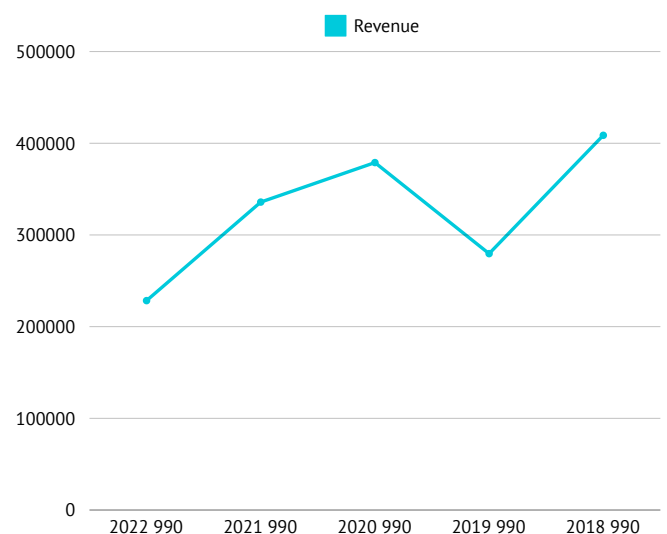
Total Liabilities



\$37,809

Fluctuating revenue and the path forward:

Our foundation's revenue has shown variation year-over-year. This can be attributed in part to our staffing structure. We've primarily relied on a part-time staff member and a dedicated volunteer board. This past year, the board's focus shifted to filling the critical role of a full-time Executive Director. This recent hiring, is a positive step towards revenue growth. Donor cultivation, fundraising initiatives, and growing the foundation's programmatic support can now be the focus.



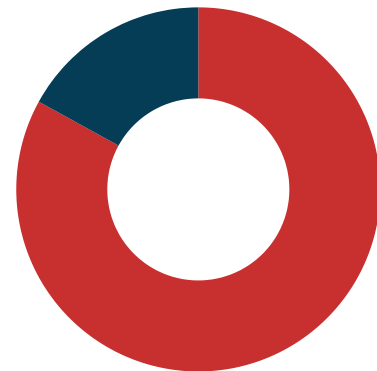
FY24 Financials

Investing in Our Future: Growing

Individual Donors

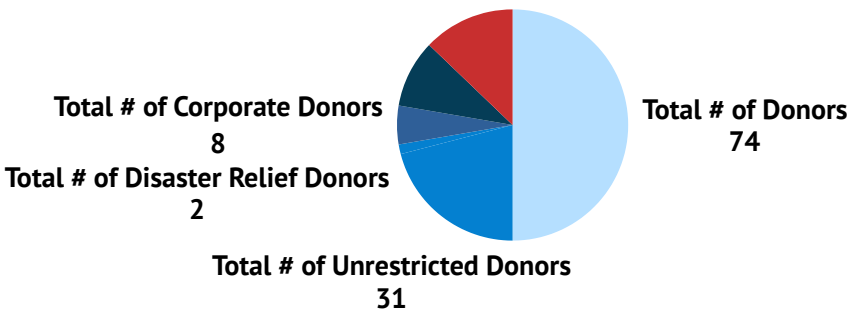
Individual donors are the lifeblood of many organizations, and the NCPA Foundation is no exception. While we are grateful for the continued support of our corporate partners, currently, individual contributions make up only 17% of our funding. Expanding our base of individual supporters will ensure a more sustainable future for our mission.

Individual Total Amount Donated
17%



Corporate Total Amount Donated
83%

Total # of Student Lapel Pin Donors
19



Strong Unrestricted Support

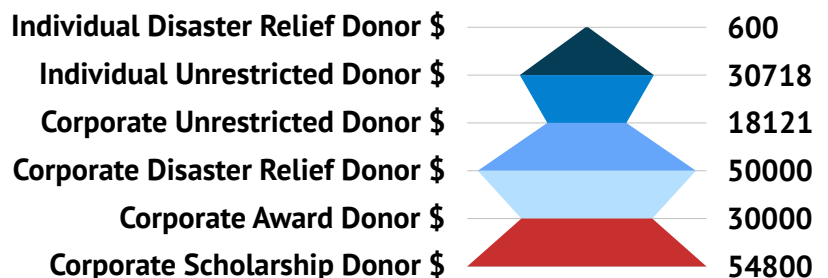
Maximizes Impact

While our individual donor base is still growing, we're grateful for the high number of unrestricted individual gifts we receive. Unrestricted donations empower us to strategically address our mission's most pressing needs, allowing us to invest where it has the greatest impact. We're committed to fostering a thriving community of individual supporters to ensure long-term stability and maximize our impact.

Corporate Champions for Disaster

Relief: Expanding Our Reach

We are grateful to our dedicated corporate partners who have fueled our disaster relief efforts over the years. Recognizing the vital role independent community pharmacies play as frontline healthcare providers, we're committed to expanding our corporate support network in the coming year. We aim to reach even more pharmacies with the increased support.



Introducing the New Executive Director



Sonja Pagniano, CFRE

Executive Director

Sonja Pagniano, CFRE, is leading the NCPA Foundation's strategic growth including the fundraising campaigns, marketing initiatives, as well as various other projects. Throughout her career, Sonja has sought to strategically support the mission of philanthropy groups like the NCPA Foundation.

Sonja most recently served as the development manager for the Center for Disaster Philanthropy, which helps donors maximize their impact on long-term recovery from disasters through expert resources and community-driven grantmaking.

Prior to this position, she worked at the College of Wooster's Advancement Division as the assistant director of annual giving, and an associate planner at the Medina County Department of Planning Services and Fair Housing in Ohio.

Sonja received her Masters of Public Administration from Kent State University. She also holds a Certified Fund Raising Executive certification, indicating that she is certified in the highest standards of ethics, competence, and service to the philanthropic sector.

"I was attracted to the NCPA Foundation because of the important role that independent community pharmacies play in health care access and support to their communities. Pharmacy deserts' effect on communities is a personal concern of mine. When people can't access the critical medications they need, it worsens health inequities. By investing in independent community pharmacists, we can ensure health care access for thousands of people in communities across the United States. My vision is to grow the foundation's programs and financial support, so every pharmacist has the opportunity to own their own pharmacy and through their passion and expertise alleviate health care inequities, particularly in underserved and marginalized communities."

Supporting Student Development



Quinn Mosgrove

'25 Pharmacy Student, The University of Texas at Austin College of Pharmacy

“I joined NCPA during my P2 year to pursue my passion for independent pharmacy and ownership. Over the past two years, the support from the NCPA Foundation has been evident through opportunities such as POLA and the Ownership Workshop last year, as well as the scholarship I received this summer. I am deeply grateful for the Foundation's support in enabling me to pursue my career aspirations.”



Kayla Huber

'25 Pharmacy Student, Washington State University College of Pharmacy and Pharmaceutical Sciences
NCPA SLC Member

“After I graduate, I plan to find a place to grow and develop my ownership skills, whether as a resident, employee, fellow, or owner. Within a few years of starting my first job, I hope to have identified the perfect location to launch my pharmacy and dive head-first into the journey of independent ownership. Indeed, with my POLA experience in my back pocket, I feel well prepared to do so!” ***Read more about Kayla's experience with POLA on page 25.***

Hawaii Wildfires

The week of Aug. 6, 2023, a series of wildfires, driven by Hurricane Dora's winds, swept across Maui and the Big Island, bringing widespread devastation, especially in the town of Lahaina on Maui. The Lahaina Fire was the worst natural hazard disaster in Hawaii's history and one of the top five deadliest wildfires in the U.S. in recorded history, with 100 people confirmed dead. As damage assessments continued, it is clear that recovery from these catastrophic wildfires will take years.



Dr. Cory Lehano, owner and pharmacist of Mauiola Pharmacy with staff. Photo credit: Hawai'i Community Foundation

One Pharmacy's Story:

"We are located in an area that has annual hurricane and tropical storm seasons. The majority of our emergency preparedness efforts have historically revolved around these hurricane seasons prior to the fires. The greatest barrier specific to this disaster was the inability to predict its magnitude and scale.

It seemed that each day we encountered a new challenge. Initially, it was very chaotic. Every entity was just working to address immediate needs. Our staff experienced extreme provider burnout and survivor remorse, and we had to take time to work through these challenges as well. But the consistent challenge throughout the wildfire disaster was really having the financial capacity to continue to purchase medications for the victims. The inability to work with PBMs and obtain immediate overrides required us to make the decision to absorb the cost and dispense medications that, at the time, we knew we could not recuperate."

"The NCPA grant was the first grant that provided financial relief for our small pharmacy as we continued to serve our community. It provided us with a glimmer of hope for us that we might pull through and survive financially."

Hawaii Wildfires

One Pharmacy's Story Continued:

“After the disaster, we continued to work in Lahaina throughout the initial response and as health services were slowly restored. We were fortunate that state emergency proclamations supported our efforts and provided legal relief for the needs we were addressing. Specifically, we were allowed to stand up a mobile pharmacy at the comprehensive health center in Lahaina and used that space as a hub to deliver medications to the various shelters and hotel resorts housing survivors. It was a very emotional day as the Governor's emergency proclamations ended and we closed the door to that [emergent] mobile pharmacy. We are fortunate that through all of the grief, sadness and pain, we, in the healthcare field, experienced so many heart-warming moments.

I'll share the story of an elderly gentleman whom we located with our outreach team. He was sheltering in place and refused to leave his home. He was not found until day 3 after the fires. All the properties around him had burned down to the ground. His family home was passed down for six generations, and he shared with us that it was his responsibility and duty to make sure the house survived. He said he used his water hose to deter the fire from his home. He explained that if he were to perish with his house, he was ok with that, as he was fulfilling his duty to protect the family home to the very end. Amazingly, he was treated for just minor burns and smoke inhalation. When we asked him what more could we do for him, he simply replied, ‘Are you guys ok? Can I give you water or canned food? I have plenty.’ He and his house are still standing strong to this day.

Through all of the chaos and turmoil, we were able to witness true acts of love, kindness, and resiliency.”

“We are fortunate that through all of the grief, sadness and pain, we, in the healthcare field, experienced so many heart-warming moments.”

Hawaii Wildfires

One Pharmacy's Story Continued:

Long-term impact: How will the grant's support continue to benefit your pharmacy and the community in the long run? Does your pharmacy need further assistance?

"We are very grateful for the NCPA grant and would welcome additional assistance. We have earned the community's trust and have fielded many requests to establish a more permanent presence in Lahaina. The community deserves a patient-centered pharmacy there, but for now, it is not financially viable for us to establish a physical presence yet. We still operate weekly community outreach and deploy our health educators to facilitate group discussions and help where they can and are actively working with partners on projects to improve health and wellness for the Lahaina residents."

Lessons learned: What are some key takeaways you've gained from this experience? How can we improve future disaster response efforts, especially for independent pharmacies?

"Never count out the little guys. The field of healthcare is very small, and it gets even smaller when you operate on an island. I take part in an active group chat with all of the pharmacists here on the island, and when the fires started and I asked for assistance via the group chat, most of the pharmacists (who work for corporate retail) were prohibited by their management to assist us in any way because of legalities. It was only because we were a small, locally owned pharmacy that we were able to mobilize and maneuver through the red tape. Secondly, know who your A-team is. The very first thing that I noted when we first arrived at the shelter while the fire raged on day 1 was that the same organizations that showed up throughout the COVID pandemic were the first to arrive to help. We worked closely with each other and knew we could count on each other. That really was the key to our response. All of us recognizing that no one entity or organization could have done it alone."

"Never count out the little guys. The field of healthcare is very small, and it gets even smaller when you operate on an island...It was only because we were a small, locally owned pharmacy that we were able to mobilize and maneuver through the red tape."

Oklahoma Storms

On July 20, 2023 severe storms damaged roofs, snapped tree limbs in Blackwell, Oklahoma. Strong winds ripped roofs off of buildings. It rained inside Hutton Pharmacy for several hours due to the roof being torn off. In 2024, as of June 4th, Oklahoma has seen at least 100 tornadoes, nearly double the average yearly amount of 58. These destructive storms paired with tornadoes can prove to be especially deadly.



Hutton Pharmacy staff in Blackwell, Oklahoma. Photo credit: Hutton Pharmacy

From Crisis to Recovery:

Before the disaster: How did your pharmacy prepare for potential emergencies? What challenges did you face in preparedness?

“We utilize Pharmacist Mutual as our insurance company. Outside of that and some development of policies and procedures that proved to be of limited help when it came time to put into practice, I would say we weren’t very prepared. However, what we lacked in preparation we made up for in our response.”

After the disaster: How has your pharmacy supported the community’s recovery (e.g., extended hours, medication delivery, outreach programs)? Can you share any specific examples of how the grant made a positive impact on a patient/family?

“We were taking care of patients again within 24 hours. Our delivery schedule became necessary and far more robust (specifically with the 90-mile distance). I spent more on gas and put more mileage on a few vehicles than I’d care to reveal, but we made it work. Again, these funds were a contributing factor to making that possible.”

“Insurance claims take a while so NCPA Foundation’s grant allowed us to buy items needed to set up a temporary location in the multi-purpose room at the sister location.”

Oklahoma Storms

From Crisis To Recovery Continued:

During the disaster: What were the biggest challenges your pharmacy faced in serving the community in the face of the disaster event?

“We were without power and had an almost 100% product loss. Making sure our patients received their health needs elsewhere while also securing our data and prescription drugs was our immediate priority. We were able to get our server set up at our sister store in Edmond (90 miles away) within 24 hours to facilitate transfers or fill and deliver back to Blackwell. Insurance claims take a while so NCPA Foundation’s grant allowed us to buy items needed to set up a temporary location in the multi-purpose room at the sister location. We had set up a new pharmacy and created robust delivery schedules within 3 days of the loss of our building. We were in a temporary location in Blackwell within 3 weeks. The grant funds helped facilitate all of that.”

Long-term impact: How will the grant’s support continue to benefit your pharmacy and the community in the long run?

“We will be in our new permanent location next month. It’s been a long year but because of our response to the disaster and our team doing whatever they needed to keep servicing our community, we are supported as well or better than ever before. Grant funds were a resource to helping us maintain our good will and even increase our endearment to our community.”

Have you received any positive feedback from patients or community members regarding your pharmacy’s role in disaster recovery?

“Our patients tell us every day how they are so glad we are still able to take care of them and were incredibly gracious to us in the immediate aftermath. The grant proved to be part of the equation that made that possible.”

“Because of our response to the disaster... we are supported as well or better than ever before. Grant funds were a resource to helping us maintain our good will and even increase our endearment to our community.”

Disaster Relief Fund

Next Steps

Our work does not stop here. We are committed to not only learning from our disaster relief grant program but also to make ongoing improvements to ensure we are serving the independent community pharmacies in their time of need.



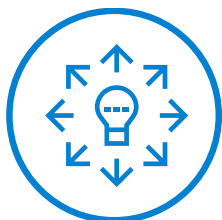
01. Support Long-Term Recovery

Conduct follow-up surveys to assess long-term needs and partner with disaster relief organizations to connect pharmacies with resources beyond financial aid, such as construction firms, equipment suppliers, and mental health professionals.



02. Enhance Grant Flexibility

Consider expanding eligible uses of grant funds to include not just physical repairs but also mental health support for pharmacy staff impacted by disasters. Explore offering tiered grant amounts based on severity of damage or need.



03. Expand Outreach

Communicate more regularly with state pharmacy associations and regional organizations as well as through NCPA to reach pharmacies in need.

Disaster Relief Fund

Special Thanks To Our Key Partners

We extend our deepest gratitude to the NCPA Foundation Board of Trustees for their commitment to the well-being of independent pharmacies. Their leadership and vision have been instrumental in establishing and sustaining the Disaster Relief Grant program.

We are especially thankful to the Cencora Impact Foundation for their generous grant funding. Their partnership allows us to provide crucial financial assistance to pharmacies in their time of greatest need.

Finally, we acknowledge the tireless efforts of the NCPA Foundation staff who manage every aspect of the program, ensuring a smooth and efficient application process for affected pharmacies. Their dedication allows us to deliver critical aid quickly and effectively.

Together, these partnerships stand as a testament to the collective strength of the independent pharmacy community.

cencora
Impact Foundation



Dispose My Meds

3 in 4 Adults Do Not Take Their Medicines As Directed

Dispose My Meds is a free online resource to help you find medication disposal programs at an independent community pharmacy in your neighborhood. **This public service program is presented by the National Community Pharmacists Association Foundation and the National Community Pharmacists Association (NCPA).**

The site encourages individuals to ask their community pharmacist about the best way to ensure safe and proper handling of their medications- from dispensing to disposal. The website (disposemymeds.org), provides free tips and resources to promote responsible, safe, and eco-friendly practices for prescription drug and medication disposal.

Note: If a drug take-back or collection program is not available in your area, please refer to Federal Guidelines from the Office of National Drug Control Policy on the proper disposal of medications.

of Visitors to Website FY24



60,034

of Independent Pharmacy Dispose My Meds Locations



1,455

Special Thanks To Our Partnership With Sharps Compliance, Inc.



FY24 Revenue Generated From Partnership



\$13,533



Community Pharmacy Involvement in NCPDP

A unique collaboration between the National Council for Prescription Drug Programs (NCPDP) and the NCPA Foundation, ensures that independent community pharmacists are engaged in the standards development process of NCPDP at this critical time of rapidly escalating HIT development. More than ever, the active engagement of independent community pharmacists is crucial as current decisions made in the NCPDP standards development environment are influencing the manner in which pharmacy will be practiced in the future.



Representation Is Key

Historically, independent community pharmacists have been less likely to participate in this important standards development process due to a myriad of other responsibilities. Encouraging a core group of influential, independent community pharmacists, who have been engaged and participated in the process since 2012, to remain active in the NCPDP standards development process, provide an additional forum for sharing their specialized expertise and go further in developing mutual understanding among pharmacy stakeholders and throughout the healthcare system.

NCPDP is a not-for-profit, multi-stakeholder forum founded in 1977 for developing and promoting industry standards and business solutions that improve patient safety and health outcomes, while also decreasing costs.

Community Pharmacy Involvement in NCPDP

Importance of Continued Support

Without this core group of independent pharmacists, the pharmacy segment of NCPDP's membership would be represented by large chain pharmacy companies, big box store pharmacies and grocery store pharmacies. While these large companies and independent pharmacies have similar needs for using NCPDP standards (such as real-time claims processing and e-prescriptions), the innovation that happens in independent pharmacies results in different business needs.

These pharmacist participants have also been in the room for votes and in the hallways for strategizing on pharmacy workflow for a Medicare program that helps patients pay for their prescriptions starting January 2025. Just in time for system vendors to adapt workflows and for 2025 Part D Plan open enrollment, there are new codes for plans and pharmacies to use regarding a Medicare beneficiary's participation in the Medicare Prescription Payment Plan (M3P). Patients with a Medicare Part D Plan can elect into the program at any time, including during open enrollment, to help them spread the out-of-pocket costs over the course of the calendar year. The program will function like a coordination-of-benefits transaction (i.e. secondary payer) with a BIN/IIN, PCN, Group, and ID number. Pharmacies will see codes in paid or rejected claim responses with information about the patient's status in their plan's MPPP program. An FAQ approved at NCPDP's May 2024 Work Group meetings, concerns patients who have a supplemental plan that may have an amount due if the supplemental plan patient pay amount is greater than the Part D plan patient pay amount. The M3P only covers the patient pay amount from the Part D Plan but CMS allows the pharmacy to collect the difference. However, the patient may also request that the supplemental plan claim be reversed. Independent pharmacist involvement ensures there is a best practice recommended to handle special situations pharmacies encounter.

This is just a small example of what the NCPA Foundation and NCPDP are working on, on behalf of independent community pharmacists across the country. Increased and continued support for this work is crucial. For more information, please reach out to Lisa Schwartz, lisa.schwartz@ncpa.org.

Student Business Plan Competition

Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition

NCPA and the NCPA Foundation established the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition in 2004 to promote interest in independent community pharmacy ownership. The goal of the competition is to motivate pharmacy students to create the blueprint for buying an existing independent community pharmacy or developing a new pharmacy. The winning team receives two cash prizes: one prize to the team’s NCPA student chapter and the other to the school in the Dean’s name to promote independent community pharmacy at the school. Second and third place teams also receive cash prizes for their chapters. Other teams in the top 10 receive a cash prize to assist with student travel to the NCPA Annual Convention. The winning team also receives a trip for team members, the team advisor, and the dean, to the NCPA Multiple Locations Conference.



Neil Pruitt, Sr.



H. Joseph Schutte

of Schools Participated in FY24



of Students Participated in FY24



75

Top 3 Teams at the NCPA Annual Convention in Orlando



University of South Carolina
2023 Winner



University of Georgia



University of Texas at Austin

Cultivating A Dream



Will Marquess

'25 Pharmacy Student, University of Georgia College of Pharmacy

"Last year, I decided to join a group of friends and compete in the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. We wanted to take the next step from discussing a dream idea to putting together a full business plan. This competition taught me how to work with a team and how to overcome the new challenges of independent pharmacy reimbursement through enhanced clinical services and diversifying patient care. Throughout the competition, students are blessed to be supported by NCPA Foundation's scholarships and opportunities in the advancement of culminating the dream of independent ownership."



Fareha "Fay" Hussain

'24 PharmD Grad, University of South Carolina College of Pharmacy

"I became interested in community pharmacy through participating in my school's local NCPA business plan competition my P1 year. I entered the competition with little business knowledge and left with a newfound enjoyment of location analyses and figuring out how to optimize cash flow in a pharmacy. I realized community pharmacy aligned with my passion for serving patients with creativity and autonomy. The foundation's support-from my school's local NCPA chapter to national events-has been pivotal and life-changing. As a direct result of the foundation's support, I have grown my pharmacy ownership skills exponentially, networked with community pharmacy leaders across the nation, and advocated for the profession on Capitol Hill. Most importantly, I have built a life-long passion for growing community pharmacy practice."

FY24 Student Business Plan Competition

Champions of Independent Pharmacy

The Pruitt and Schutte families initiated the endowment fund for the Student Business Plan Competition in 2004. Neil Pruitt, Sr., who was killed in a tragic car accident in 2003, served as president of NCPA, then NARD, in 1981-1982 and was an NCPA Foundation Trustee. H. Joseph Schutte served as president of NCPA in 1985-1986 and as an NCPA Foundation Board Trustee from 1999 until his death in 2009. We are grateful to these families for celebrating the legacy of Neil Pruitt Sr., and H. Joseph Schutte through this endowment fund to ensure the next generation of independent community pharmacists will continue to grow.

Your Dollars Matter

Average Cost/Student in Top 3



\$762

Average Cost/Advisor in Top 3



\$1,044

Multiple Locations Conference Average Cost/Student



\$815

Multiple Locations Conference Average Cost/Faculty Advisor and Dean



\$1,421

Prize Money Distributed



\$14,100



University of South Carolina giving their presentation at NCPA Orlando Convention '23

Other Student Programs

Supporting NCPA's Summer Internship Program

The NCPA Summer Internship Program is co-sponsored by the NCPA Foundation. This opportunity provides student pharmacists with in-depth experience at a national pharmacy association and the opportunity to learn more about independent community pharmacy practice. The goal of the summer internship is to increase student pharmacist awareness of the vast opportunities in independent community pharmacy practice and to demonstrate the importance of a national pharmacy association to the profession.



Bryan Gomez

'26 Pharmacy Student, University of Georgia
College of Pharmacy

“As a student pharmacist interested in association management and policy, serving as NCPA's 2024 Summer Intern has been an immensely rewarding and educational experience!

I've had the opportunity to meet and work with dozens of experts across the [NCPA] association, helping me better understand not only the wide set of programs and activities but also how an association that represents a nearly \$100 billion industry leads the profession and operates. I worked alongside NCPA's Student Affairs team and other student leaders to develop more robust membership, recruitment, and leadership tools for our student chapters. From creating new membership kits and social media guides to planning student programming for the upcoming Annual Conference, the internship has allowed me to directly support the next generation of independent pharmacists. I also worked closely with NCPA's Education Department to plan and coordinate pharmacist-focused programming for the Annual Conference and summer shows.

Overall, the internship has been a valuable opportunity and one that I'll cherish as I return to school this fall. I'm beyond appreciative that the Foundation continues to support the program and, with it, the mutually beneficial growth of NCPA's student pharmacists.”

“Bryan has consistently exceeded my expectations with his exceptional creativity, compelling writing, and insightful approach toward each project he's tackled. His polished expertise in government affairs, member engagement, and strategic planning enabled him to make an immediate and profound impact on NCPA's programming and member services. I am eager to see how he will continue to leverage his unique talents to influence our profession in the future.”

- ***Drew Register, PharmD, Director, NCPA Student Affairs and Professional Development***

Other Student Programs

NCPA Student Lapel Pins

Student lapel pin purchases directly support the NCPA Foundation. The National Community Pharmacists Association Student Affairs Committee understands the time, effort and commitment involved in becoming a chapter officer. That is why they offer NCPA chapter officer pins. Each chapter officer can receive a lapel pin that signifies their support and dedication to independent community pharmacy and NCPA. These pins are excellent tokens to distribute at chapter officer installation ceremonies.

Your Dollars Matter

of Pins Purchased



363

Total Amount Raised



\$2,105



Josuah Tilus

'24 PharmD Grad, Palm Beach Atlantic University School of Pharmacy

“When a dream is on the horizon, it is a great time to reflect on the path that brought you there and what needed to transpire to achieve it. My dream has been to own a pharmacy ever since I stepped into one seven years ago.

Today, as a class of 2024 graduate of Palm Beach Atlantic University, I am under contract to purchase the only rural pharmacy within 50 miles in the Olympic Peninsula.

On my path, there were a number of experiences that were pivotal to achieve my dream. Two come to mind. The first was the NCPA Foundation's Ownership Workshop Scholarship in January of 2020 where I had the opportunity to attend the NCPA Ownership Workshop as a first year pharmacy student. The individuals that I met at the workshop encouraged me to pursue my dream of ownership right out of school and equipped me with knowledge to pursue ownership. The Ownership Workshop inspired me to lean into NCPA which ended with a road to NCPA Student Leadership Council Presidency and several other involvements which contributed to receiving the scholarship, networking with NCPA leadership, and connecting with an NCPA Board member to buy the pharmacy I am currently under contract.

The second was the NCPA Foundation's Presidential Scholarship I received in my 4th year of pharmacy school. This scholarship was special to me because my story came full circle. I am eternally grateful for the NCPA Foundation for their financial and reputational contribution to my journey.”

Other Student Programs

NCPA Foundation–UAMS Pharmacy Ownership and Leadership Academy (POLA)

POLA is a week-long academy focused on the fundamentals of pharmacy ownership, leadership and self-awareness. The POLA curriculum is specifically designed to help prepare students and equip them with the tools they need to be successful independent pharmacy owners. All POLA attendees prepare a team mini-business plan presentation utilizing best practices for competing in the Good Neighbor Pharmacy NCPA Pruitt-Schutte Student Business Plan Competition. The NCPA Foundation is proud to be a supporter of this successful program.



Kayla Huber, '25 Pharmacy Student, Washington State University College of Pharmacy & Pharmaceutical Sciences

of Students Supported



36

Approx. Cost Per Student

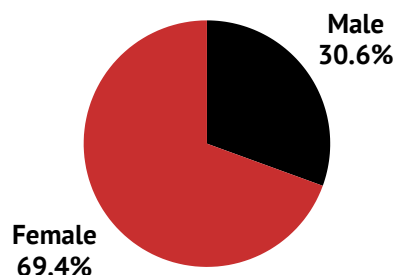


\$522

"I spent a week in Little Rock, Arkansas, for the NCPA Foundation–Pharmacy Ownership and Leadership Academy hosted by the University of Arkansas for Medical Sciences. This program was designed to be an entry-level crash course on pharmacy ownership. I came in with limited knowledge about developing a business plan and left well-prepared to bring an award-winning plan to NCPA's business plan competition.

Spending a life-changing week with all-star students interested in independent ownership and faculty with deep expertise, I left POLA with a network of peers I still keep in touch with two years later. The program armed me with tools such as self-awareness, actionable leadership advice, and concrete steps for starting and managing a business."

FY24 Class Composition
27 Different Colleges of Pharmacy Represented:



NCPA Foundation-UAMS
Pharmacy Ownership & Leadership Academy
Helping students own their future



Scholarships

Partners in Pharmacy

The scholarship recognizes pharmacy students for their exemplary academic performance, community service, and a demonstrated commitment to independent pharmacy. The recipient receives a \$2,000 scholarship as well as a \$300 travel stipend and a complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



of Students Who Received Travel Stipend and Complimentary Registration to the NCPA Annual Convention



Awardees

- Jordan Conner, Auburn University Harrison College of Pharmacy
- Farehaa "Fay" Hussain, University of South Carolina College of Pharmacy
- Ashley Vazquez Negron, University of Puerto Rico School of Pharmacy
- Jubin Saji, Philadelphia College of Pharmacy in Saint Joseph's University
- Caroline Sockwell, Union University College of Pharmacy

Scholarships

Partners in Pharmacy

In Memory of Steve Salvatori



Sam Smith, '25 Pharmacy Student,
Mercer University College of
Pharmacy

"I am deeply grateful to the NCPA Foundation for awarding me this scholarship. Their scholarships and programs provide invaluable resources and encouragement for those of us passionate about community pharmacy.

I had the incredible opportunity to attend POLA at UAMS last summer, which was made possible in part by the NCPA Foundation. This experience was pivotal in solidifying my desire to own an independent pharmacy. Additionally, the Foundation's Student Business Plan Competition challenges students to navigate the essential skills and knowledge needed to navigate the complexities of pharmacy ownership, preparing us for the real-world challenges and opportunities we will face.

As a future pharmacist, my goal is pharmacy ownership and creating an environment that can help meet the critical healthcare needs of the local community. I envision a pharmacy as a health hub for the community, offering a range of services tailored to the unique needs of the town's residents.

I am sincerely thankful to the NCPA Foundation for their support and belief in students like me. Their commitment to fostering the next generation of independent community pharmacists is commendable, and I am honored to be a part of this mission."

of Scholarships Dispersed



Awardees

- Anisha Jackson, Samford University
McWhorter School of Pharmacy
- Sam Smith, Mercer University College of
Pharmacy

Special Thanks To Our Sponsor



Scholarships

Willard B. Simmons Sr. Memorial Scholarship

The NCPA Foundation Willard B. Simmons Sr. Memorial Scholarship is awarded to a student with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy and in independent pharmacy management and entrepreneurship. The recipient receives a \$2,000 scholarship as well as a \$300 travel stipend and complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



Awardee

Joann Hi, The University of Texas at Austin College of Pharmacy



“After graduation, I would like to work at an independent pharmacy where compounding is incorporated. In the future, I would like to progress to managing a pharmacy and then going on to owning my own pharmacy.”

Scholarships

Neil Pruitt Sr. Memorial Scholarship

The NCPA Foundation Neil Pruitt Sr. Memorial Scholarship is awarded to a student with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy and in entrepreneurship. The recipient is awarded a \$2,500 scholarship as well as a \$300 travel stipend and a complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



Awardee

**Natalie Novak, Mercer University
College of Pharmacy**



“Community pharmacy isn’t just about dispensing. It is about taking care of the whole patient. I can’t wait to get started implementing clinical services, teaching, and continuing to advocate for independent community pharmacy.”

Scholarships

J.C. and Rheba Cobb Memorial Scholarship

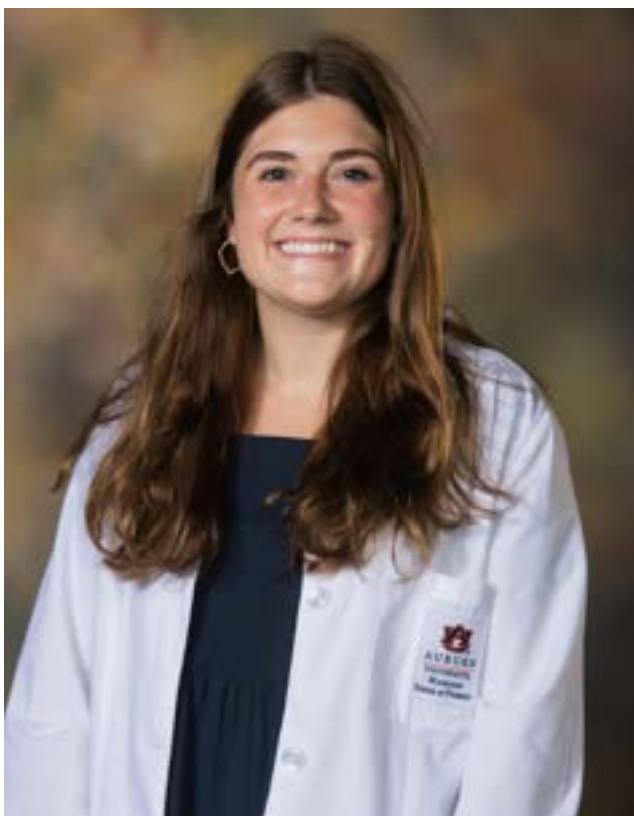
The NCPA Foundation J.C. and Rheba Cobb Memorial Scholarship is awarded to a student with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy and government affairs. The recipient receives a \$2,000 scholarship as well as a \$300 travel stipend and complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed



Awardee

Bailey Deas, Auburn University
Harrison College of Pharmacy



“Thankful for the opportunity to advocate for independent pharmacy in Washington, D.C. alongside incredible people!”

Scholarships

Presidential Scholarship

Presidential scholarships are awarded to students with demonstrated leadership qualities, academic achievement, and an interest in independent community pharmacy. The recipient receives a \$5,000 scholarship as well as a \$300 travel stipend and complimentary registration to the NCPA Annual Convention.

of Scholarships Dispersed Awardees



of Students Who Received Travel Stipend



of Students Who Received Complimentary Registration to the NCPA Annual Convention



- Emilie Barleben, The Ohio State University College of Pharmacy
- Mary Christine Buehner, Medical University of South Carolina College of Pharmacy
- Collin Kruczek, University of Pittsburgh School of Pharmacy
- Caitlin Rohrbaugh, University of Iowa College of Pharmacy
- Destiny Rogers, Samford University McWhorter School of Pharmacy
- Daniella Salawu, Regis University School of Pharmacy
- Josuah Tilus, Palm Beach Atlantic University Gregory School of Pharmacy
- Haley Weaver, Harding University College of Pharmacy
- Allison Welsh, North Dakota State University School of Pharmacy
- Joshua Wilson, Samford University McWhorter School of Pharmacy

Special Thanks To Our Sponsor

RxOwnership®

Scholarships

Pharmacists Mutual Insurance Company Scholarship for the NCPA Ownership Workshop

This scholarship supports students attendance at the NCPA Ownership Workshop. The scholarship covers the two-day registration fee and 2 nights lodging. Candidates are evaluated on demonstrated determination to own a pharmacy and commitment to advancing the future of community pharmacy. Academic achievement, outstanding student leadership, pharmacy association involvement and community service are considered as well as demonstrated intent to practice in an independent or small chain pharmacy, in an underserved geographic area or in the armed forces of the U.S.

Awardees

- **Emilie Barleben, The Ohio State University College of Pharmacy**
- **Valeria Galemba, Virginia Commonwealth University School of Pharmacy**
- **Brittney Henry, University of Maryland Eastern Shore School of Pharmacy**
- **Quinn Mosgrove, University of Texas at Austin College of Pharmacy**
- **Faith Oliver, University of Health Sciences and Pharmacy in St. Louis**
- **Garrett Snowden, University of Texas at Austin College of Pharmacy**
- **Lauren Williams, University of Kentucky College of Pharmacy**

of Students Supported to Attend



Special Thanks To Our Sponsor



Scholarships

Dennis L Ludwig Memorial Scholarships in Government Affairs

Dennis L. Ludwig, a grassroots activist who lived in Denver and in Washington, D.C., was president of NCPA in 1996-1997 and a long-time NCPA Foundation Advisory Committee member. The NCPA Foundation awards four \$250 scholarships to directly help students with travel to the NCPA Fly-In, as well as a \$500 grant to the NCPA student chapter with the highest attendance at the NCPA Fly-In to help with costs associated with attending.

Special Drawing Awardees

- Justin Allen, South University School of Pharmacy
- Alyssa Bradford, University of Arkansas for Medical Sciences College of Pharmacy
- Bailey Deas, Auburn University College of Pharmacy
- Haley Owens Weaver, Harding University College of Pharmacy

of Students Supported to Attend NCPA Fly-In



NCPA Student Chapter with Highest Attendance

- Howard University College of Pharmacy

Awards



John W. Dargavel Medal

The McKesson Corporation sponsors this annual award which honors those whose contributions on behalf of independent pharmacy embody the spirit of leadership and accomplishment personified by John W. Dargavel, who was executive secretary of the National Association of Retail Druggists (NARD), now NCPA, from 1933 to 1961. William Letendre of Cornelius, North Carolina and Naples, Florida, was awarded the 2023 John W. Dargavel Medal by the NCPA Foundation as part of 2023 NCPA Annual Convention in Orlando.

Awards



National Preceptor of the Year

This award recognizes a pharmacist who has made a significant contribution to the education of pharmacy students as a preceptor in a community practice setting. Candidates for this award must be an owner, manager, or staff pharmacist of an independent pharmacy. Kelly Selby was honored as Preceptor of the Year by the NCPA Foundation during the 2023 NCPA Annual Convention. One of Kelly's notable achievements is his dedication to precepting pharmacy interns from all corners of the United States. Kelly's passion for promoting the pharmacy profession knows no bounds, as he tirelessly advocates for its importance in healthcare.

Awards



Outstanding Faculty Liaison of the Year

This award recognizes a faculty liaison who demonstrates exceptional leadership and commitment to independent pharmacy, their NCPA student chapter, and the community. In 2023, Johnathan Hamrick, PharmD, was recognized for this award at the NCPA Annual Convention in Orlando. During his tenure at Mercer University, Johnathan's dedication to student growth and community pharmacy innovation shone brightly. He created and coordinated an Advanced Community Pharmacy elective, served as the Faculty Advisor for the NCPA student chapter for over seven years, and served as mentor for the chapter's Good Neighbor Pharmacy Pruitt-Schutte Student Business Plan Competition.

Awards



NARD Ownership Award

The NARD Ownership award recognizes an independent pharmacist who embraces entrepreneurial spirit through promotion and demonstrated excellence in the field of community pharmacy ownership. The award is inspired by the NARD name, which was for nearly 100 years, the name associated with independent pharmacy. Clint Hopkins, PharmD, received this award at the 2023 NCPA Annual Convention. He is an advocate for pharmacists across California and the nation to be practicing at the top of their license in their communities and to be recognized by payors for pharmacists' contribution to the health and wellbeing of our communities.

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